Motor Carrier Financial and Operation Statistics

The Bureau of Transportation Statistics' Motor Carrier Financial and Operating Statistics (F&OS) Program collects annual and quarterly data from motor carriers of property and passengers that meet the applicability requirements listed in the table below. The program collects balance sheet and income statement data along with information on tonnage, mileage, employees, transportation equipment, and other related items, but there are no explicit safety data items. The Motor Carrier F&OS forms are not currently a part of the FMCSA compliance review process. The F&OS data are used by the U.S. Department of Transportation, other government agencies, trucking associations, insurance companies, consultants, law firms, academia, trade publications, and others. Under 49 CFR 1420.10, unless otherwise provided by law, "the data contained in the report[s]...shall be made publicly available."

Applicability

Any motor carrier of property, household goods, or passengers engaged in interstate, intrastate, and/or foreign operations and with annual revenues of \$3 million dollars or more must file annual and/or quarterly reports with the *Bureau of Transportation Statistics*, as required by 49 CFR 1420.

Requirements

As listed under 49 CFR 1420.

Type of Motor Carrier	Adjusted Annual Operating Revenue	Report(s)	Due Date
Class I, Property	\$10 million	Form M, annual	March 31
	or greater	Form QFR,	30 days after the
		quarterly	end of each quarter
Class II, Property	\$3 - \$10 million	Form M, annual	March 31
Class I, Passenger	\$5 million or	Form MP-1, annual	March 31st and 30
	greater	and quarterly	days after the end of each quarter

Exceptions

Motor Carriers that:

- are below the Class I or Class II revenue thresholds (see the worksheet for calculating carrier classification),
- are a private motor carrier,
- are outside DOT jurisdiction,
- do not hold DOT or ICC operating authority or have leased their operating authority to another carrier,
- are in bankruptcy, or
- have received an exemption from filing (see 49 CFR 1420.8 and 1420.9)

Please contact the Office of Motor Carrier Information, Bureau of Transportation Statistics at 202-366-2984 or 202-366-4383 for additional information about the Motor Carrier Financial and Operating Statistics Program or visit our website at www.bts.gov/mcs or e-mail us at mcs@bts.gov.



U.S. Department of Transportation

Bureau of Transportation Statistics

400 Seventh St., S.W. Washington, DC. 20590

Office of Motor Carrier Information

MOTOR CARRIERS OF PROPERTY AND HOUSEHOLD GOODS GENERAL INFORMATION ON FILING

What forms do I have to file?

Your company is currently classified as either a Class I or Class II motor carrier of property and household goods. As such, you are required by law to file reports Form M (Classes I & II) and Form QFR (Class I only). The governing legislation is **49 U.S.C. 14123** and the governing regulations are in **49 CFR 1420**.

The information collected on these forms provides the U.S. Department of Transportation, other Federal agencies, and the public with statistical data about the motor carrier industry. It also helps to foster motor carrier safety. Unless otherwise provided by law, the information you provide is made generally available to the public.

Motor carriers are classified on the basis of annual gross operating revenues and reports vary by carrier classification. If you believe your classification has changed or is incorrect, please complete the enclosed worksheet that will assist you in calculating your proper classification. If reclassification is needed, contact BTS. We will make any necessary adjustments and give you further instructions on your filing requirements. Please return a copy of the completed worksheet with your report.

What are the due dates for these forms?

The Form M (Annual Report) is due on March 31, 2001. Quarterly Reports (Form QFR) are due on April 30, 2001, July 31, 2001, October 31, 2001 and January 31, 2002.

Where do I send the forms?

The completed forms should be returned to the following address:

Bureau of Transportation Statistics Office of Motor Carrier Information U.S. Department of Transportation c/o Vistronix, Inc. 1970 Chain Bridge Road, Suite 1200 McLean, VA 22102

Phone: (202) 366-4383 Fax: (703) 749-8480 Email: mcs@bts.gov

Can I File The Annual And Quarterly Reports Electronically?

Yes, we have computerized versions of the annual (Form M) and quarterly (Form QFR) reports on two diskettes. These programs allows you to enter the data on your personal computer, verify the information, and then print a hardcopy of the report with a format that will be accepted by the BTS database. Access 2000 must be installed on your computer, along with operating system Windows 98 or NT, in order to use the diskettes.

Use of the electronic software is not required to complete the 2000 annual or 2001 quarterly reports. *If you decide to use the diskette version, please send one copy of the printed report AND the diskettes back to BTS.* Please make sure that you check the report for accuracy and remember to make a copy for your own files. For questions regarding the use of Form M/Form QFR software, please call (202) 366-4383.

Where Can I Get Help In Filling Out The Form?

If you have any questions while completing Form M/Form QFR, call 202-366-4383 for assistance. Filing information is also available electronically. If you have a fax machine, information can be faxed to you or available on our web site (www.bts.gov/mcs) if you have access to the Internet.

Where Do I Get Information About Filing Date Extensions, Exemptions, And Requests For Confidentiality?

Questions regarding procedures for obtaining an extension of the filing date, exemption from filing reports, or confidentiality of data can be answered by calling 202-366-4383.

Under the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. The OMB control number assigned to this collection of information is displayed at the top of the collection form.

It is estimated that an average of 10 burden hours per response are required to complete this collection of information. This estimate includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed and completing and reviewing the collection of information. Comments concerning accuracy of this burden estimate or suggestions for reducing this burden should be directed to the Bureau of Transportation Statistics at the address above.



400 Seventh St., S.W. Washington, DC. 20590

Bureau of Transportation Statistics

MOTOR CARRIERS OF PASSENGERS GENERAL INFORMATION

What forms do I have to file?

Your company is currently classified as a Class I motor carrier of passengers and is required by law to file Form MP-1. The governing legislation is **49 U.S.C. 14123** and the governing regulations are in **49 CFR 1420**. The information collected on these forms provides the U.S. Department of Transportation, other Federal agencies, and the public with statistical data about the motor carrier industry and information to foster motor carrier safety. Unless otherwise provided by law, the information you provide is made generally available to the public.

What are the due dates for these forms?

For each quarter and the annual report, BTS will send you a blank Form MP-1. Each report, annual and quarterly, is due 30 days after receipt. The **Form MP-1** (Annual Report) is due on **March 31, 2001**. Submissions of Form MP-1 for quarterly reporting are due on **April 30, 2001**, **July 31, 2001**, **October 31, 2001 and January 31, 2002**.

Some Further Instructions for the Form

- Please enter figures for the entire.
- * Negative numbers should be entered in parentheses. For example, if line 8 is negative 360,483, it should be written as (360,483),
- Line 8 should equal Line 6(e) minus Line 7.
- * Line 12 should equal the sum of Lines 8 thru 11.
- Line 16 should equal Line 7 divided by Line 6(e).

Where do I send the forms?

The completed forms should be returned to the following mailing address:

Bureau of Transportation Statistics U.S. Department of Transportation c/o Vistronix, Inc. 1970 Chain Bridge Road Suite 1200 McLean, VA 22102

Phone: (202) 366-4383 Fax: (703) 749-8480 Email: mcs@bts.gov

Where can I get help on filling out the form?

If you l	have any questions wh	nile completing Form	M, please call 20	2-366-4383.	Filing info	rmation is
also a	vailable electronically.	If you have a fax ma	achine, information	n can be faxe	ed to you.	If you have
access	s to the Internet, our w	eb site address is <u>wv</u>	vw.bts.gov/mcs.			

Under the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number. The OMB control number assigned to this collection of information is displayed at the top of the collection form.

It is estimated that an average of 1.5 burden hours per response are required to complete this collection of information. This estimate includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and reviewing the collection of information. Comments concerning the accuracy of this burden estimate or suggestions for reducing this burden should be directed to the Bureau of Transportation Statistics as the above address.



U.S. Department of Transportation 400 Seventh St., S.W. Washington, DC. 20590

Bureau of Transportation Statistics

Worksheet for Calculating Carrier Classification (Motor Carriers of Property)

What Is This About?

This is to help you determine your carrier classification, which affects the reporting requirements of Form M and Form QFR.

Carrier Classification and Reporting Requirements

Motor carriers of property are classified based on their adjusted annual operating revenue. Carrier classification, in turn, determines what reports are required by BTS. We are providing the worksheet below for your convenience to help you calculate your carrier classification. If your classification has changed or is incorrect, please contact us. We will make any necessary adjustments and give you further instructions on any filing requirements.

Classification	Adjusted Annual Operating Revenue	Reports Required By Law
Class I	\$10 million or greater	Form M (Annual)
		Form QFR (Quarterly)
Class II	\$3 - 10 million	Form M (Annual)
Class III	Less than \$3 million	None

How to Calculate Your Carrier Classification

Upward and downward classification will be effective as of January 1 of the year immediately following the **third consecutive year** that your revenue qualifies. The steps in calculating your carrier classification are as follows:

- Calculate your annual operating revenues. This is revenue from the transportation of property in interstate, and intrastate service while operating as a common and/or contract carrier. This includes:
 - Line haul and pickup & delivery services
 - revenues received under all operating authorities (regulated and unregulated)
 - revenues from your portion of interline shipments
 - revenues from local cartage service

Company Name:	MC#:	
Worksheet for Calculating Carrier Classification		
Page 2		

- revenues received from any other motor carriers for lease of your operating rights and operating equipment
- commissions received for performing brokerage services: This excludes:
 - revenues from private carriage, compensated inter-corporate hauling, and leasing vehicles with drivers to private carriers
 - revenues from non-trucking activities
- Multiply this figure by the revenue deflator. In Table 1, we have calculated the revenue deflator
 for you. The revenue deflator is the 1994 average producers price index of finished goods
 (PPI) divided by the revenue year's average PPI, as shown in Table 2. Table 3 is an example
 calculation. This carrier would be a Class III because of its 1998 revenue. If 2001 revenue
 surpasses \$3 million, it will be reclassified as Class II in 2002.

Table 1 (After completion, fax to Russ Capelle at 202-366-3640.)

Year	Annual Operating Revenue	x Revenue Deflator	= Adjusted Annual Operating Revenue
1998	s	. 96	s
1999	s	.94	s
2000	s	.91	s

Table 2

Year	Producers Price Index (PPI)	Revenue Deflator
1994	125.0	1.00
1995	127.0	.98
1996	131.3	.95
1997	131.8	.95
1998	130.6	.96
1999	133.1	.94
2000	138.0	.91

Table 3

Year	Annual Operating Revenue	x Revenue Deflator	- Adjusted Annual Operating Revenue
1998	\$2,695,000	.96	\$2,587,200
1999	\$3,345,000	.94	\$3,144,300
2000	\$3,543.000	.91	\$3,224,130

Note: Yearly PPIs reflect non-seasonally adjusted data released in January of subsequent year.



U.S. Department of Transportation 400 Seventh St., S.W. Washington, DC. 20590

Bureau of Transportation Statistics Office of Motor Carrier Information

Worksheet for Calculating Carrier Classification (Motor Carriers of Passengers)

What Is This About?

This is to help you determine your carrier classification, which affects the reporting requirements of Form MP-1.

Carrier Classification and Reporting Requirements

Motor carriers of passengers are classified based on their adjusted annual operating revenue. Carrier classification, in turn, determines what reports are required by BTS. We are providing the worksheet below for your convenience to help you calculate your carrier classification. If your classification has changed or is incorrect, please contact us. We will make any necessary adjustments and give you further instructions on any filing requirements. You are not required to return the completed form.

Classification	Adjusted Annual Operating Revenue	Reports Required By Law
Class I	\$5 million or greater	Form MP-1
	377	Annual and Quarterly
Class II	Less than \$5 million	None

How to Calculate Your Carrier Classification

Upward and downward classification will be effective as of January 1 of the year immediately following the **third consecutive year** that your revenue qualifies. The steps in calculating your carrier classification are as follows:

- Calculate your annual operating revenues. This is revenue from passenger motor carrier operations, including interstate, intrastate, and local service.
- Multiply this figure by the revenue deflator. In Table 1, we have calculated the revenue deflator for you. The revenue deflator is the 1994 average producers price index of finished goods (PPI) divided by the revenue year's average PPI, as shown in Table 2.
 Table 3 is an example calculation. This carrier would be a Class II because of its 1998 revenue. If 2001 revenue surpasses \$5 million, it will be reclassified as Class I in 2002.

Worksheet for Calculating Carrier Classification Page 2

Table 1 (After completion, fax to Russ Capelle at 202-366-3640.)

Year	Annual Operating Revenue	x Revenue Deflator	= Adjusted Annual Operating Revenue
1998	s	.96	s
1999	s	.94	s
2000	s	.91	s

Table 2

Year	Producers Price Index (PPI)	Revenue Deflator
1994	125.0	1.00
1995	127.0	.98
1996	131.3	.95
1997	131.8	.95
1998	130.6	.96
1999	133.1	.94
2000	138.0	.91

Table 3

Year	Annual Operating Revenue	x Revenue Deflator	= Adjusted Annual Operating Revenue
1998	\$5,095,000	.96	\$4,891,200
1999	\$5,345.000	.94	\$5,024,300
2000	\$5,535,000	.91	\$5,036,850

Note: Yearly PPI's reflect non-seasonally adjusted data released in January of subsequent year.



U.S. Department of Transportation Bureau of Transportation Statistics

Class I & II — Motor Carriers of Property and Household Goods

2001 Annual Report

()	R NO.	U.S. DOT NO.		
BASE STATE* (s	ee instructions)	BASE STATE REGIS	TRATION NO.* (see instructions)	
Name of Company			400	
Trade or Doing Business As:				
Street Address				
City	State	ZIP Code	Telephone No. (Include Area code)	
CONTACT (for purposes of	this report)			
Contact name	Title		Telephone No. (Include Area code) ()	
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R	evenue Commod	lity Group		MOTOR CAR	RRIER NO.
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	Use Generally Accepted Acr	Armored truck services GENERAL INSTRU		al items, such as large	
:	Report dollar values in whole Respond to each item. Use	e dollars. "0," "none," or "not	differences betwo report and those	een figures reported in for the preceding report to indicate negative nu	the current t.
	applicable" as appropriate.	250	Jise parentheses		DATE COME
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Page 2 FORM M (3-25-90)

nt Liabilities	Balance close of 2001	Balance start o
Accounts payable - Accounts payable within one year. Accounts owed to	767	(5)
Notes payable - Promissory notes payable within one year. Include payables to affiliated companies and matured obligations.		
Taxes payable – Taxes payable within one year (accrued taxes, deferred income tax credits).		
Current portion of long-term debt - Long term debt that is due within one year (bonds, equipment obligations, lease obligations, etc.).		
Other current liabilities - Report all other liabilities due within one year not included above (unclaimed wages, accrued bonuses, vacation pay, etc.).		
Total current liabilities -		
Other long-term liabilities – include deferred tax credits and any other deferred credits or liabilities of more than one year in duration.		
term Liabilities		
types of bonds, mortgages, notes, advances, etc., outstanding with more than one year of payments remaining).		
Total long-term liabilities - Sum of lines 116 and 117		
TOTAL LIABILITIES - Sum of lines 115 and 118		
rs' Equity or Capital		
Retained earnings (if corporation) – That part of net profit that is kept for use in the business linstead of distributed to the owners). Equity and other capital (if corporation) – Include common and preferred		
Retained earnings (if corporation) – That part of net profit that is kept for use in the business [instead of distributed to the owners]. Equity and other capital (if corporation) – Include common and preferred capital stock plus additional paid-in capital. Subtract Treasury Stock. Proprietary or partnership capital (if not a corporation) – Investments of		
Retained earnings (if corporation) – That part of net profit that is kept for use in the business (instead of distributed to the owners). Equity and other capital (if corporation) – Include common and preferred capital stock plus additional paid-in capital. Subtract Treasury Stock.		
	Notes payable - Promissory notes payable within one year. Include payables to affiliated companies and matured obligations. Taxes payable - Taxes payable within one year (accrued taxes, deferred income tax credits). Current portion of long-term debt - Long term debt that is due within one year (bonds, equipment obligations, lease obligations, etc.). Other current liabilities - Report all other liabilities due within one year not included above (unclaimed wages, accrued bonuses, vication pay, etc.). Total current liabilities - Sum of lines 110 through 114 Eterm Liabilities Long-term debt - All debt and advances payable due after one year (all types of bonds, mortgages, notes, advances, etc., outstanding with more than one year of payments remaining). Other long-term liabilities - Include deferred tax credits and any other deferred credits or liabilities of more than one year in duration. Total long-term liabilities - Sum of lines 116 and 117 TOTAL LIABILITIES - Sum of lines 115 and 118	Accounts payable — Accounts payable within one year. Accounts owed to others for goods and services bought on credit. Notes payable — Promissory notes payable within one year. Include payables to affiliated companies and matured obligations. Taxes payable — Taxes payable within one year (accrued taxes, deferred income tax credits). Current portion of long-term debt — Long term debt that is due within one year obonds, equipment obligations, lease obligations, etc.). Other current liabilities — Report all other liabilities due within one year not included above (unclaimed wages, accrued bonuses, vacation pay, etc.). Total current liabilities — Sum of lines 110 through 114 — — — — — — — — — — — — — — — — — —

Page 3

Sch	nedule 200 — Income Statement MOTOR CA	RRIER NO.
Oper	rating Revenues	Amount for 2001
201	Freight operating revenue – intercity – Revenue from the transportation of property by motor vehicles. Include revenue from common and contract carriage. Include revenue from your portion of interline shipments. Exclude revenue from household goods, compensated intercorporate hauling, and private carriage.	
202	Freight operating revenue - local - Revenue from local freight carriage. Exclude revenue from Household Goods operations.	
203	Household goods carrier operating revenue – Revenue from intercity common and contract carriage of household goods. Include local household goods revenue. Exclude revenue from noncenter activities such as packing and warehousing.	
204	Other operating revenue – Operating revenue not shown above. Include revenue from furnishing vehicles with drivers to other common or contract carriers under lease or similar anangement. Include revenue received from the lease of your operating rights. Include compensated intercorporate hauling and private carriage. Include commissions for brokerage services, commissions for making payroli deductions, operations of lunch rooms, restaurants, etc.	
205	Total operating revenue - Sum of lines 201 through 204	
206	utions, withholding taxes, group insurance premiums, union dues, savings bonds, etc. Include all aneous paid time off, etc. Driver and helper wages (W-2 employees) – Exclude 1099 owner-operator driver compensation, which are included in equipment rentals with drivers (line 226).	
-		1
207	which are included in equipment rentals with drivers (line 226).	
	Cargo handler wages	
208	Officer, supervisor, administrative, and clerical wages and salaries	
209	Other wages and salaries	
210	Fringe benefits – Include Federal, state, and local payroll taxes, workers' compensation, group insurance, pension and retirement plans, and other fringe benefits, Include all fringe benefits, whether required by law or not.	
211	Commission agent fees (HHG only) - Booking commissions paid to agents.	
212	Total wages, salaries, and fringe benefits – Sum of lines 206 through 211	
Oper	ating Supplies	
213	Fuel, oil, and lubricants - Include cost of gas, propane, diesel, motor oil, grease, lubricants, and coolants used by revenue vehicles, terminal vehicles, and maintenance vehicles. Exclude taxes for fuel, which are reported separately.	
214	Outside maintenance – Maintenance performed by outside vendors. Include total amount paid on invoice – with taxes.	
215	Vehicle parts – Cost of parts used to repair vehicles. Exclude tires and tubes.	
216	Tires and tubes - Cost of tires and tubes for vehicles. (Retread charges and taxes, etc.)	
217	Other operating supplies – Other operating supplies and expenses used in the operations of vehicles, terminals, and shops.	
218	Total operating supplies - Sum of lines 213 through 217	

Page 4 FORM M D25-00

	MOTOR CAR	RIER NO.
nsur	ance Expenses	Amount for 2001
219	Cargo loss and damage premiums and claims paid - Net cost of commercial insurance to protect the carrier against liability for claims resulting from loss or damage to, or delay of, property being moved or stored by carner, Include claims paid.	
220	Liability and property damage premiums and claims paid – Cost of commercial insurance to protect carrier from liability due to deaths or injuries to non-employees and damage to other property caused by carrier's equipment, include claims paid.	
221	Other insurance expenses - Commercial insurance for fire, theft, floods, etc. Include insurance for buildings, offices, structures, machinery, etc. Exclude any insurance cost included in fringe benefits, such as worker's compensation.	
222	Total insurance expenses – Sum of lines 219 through 221	
223	Fuel taxes – Federal and state taxes on gas, diesel, and oil consumed by revenue vehicles and terminal or maintenance activities.	
223		
224	license and registration fees, tolls, other vehicle use taxes, and real estate and personal property taxes. Exclude income, payroll, sales and other taxes collected from customers. Depreciation and amortization charges – Depreciation and amortization expenses of revenue	
225	equipment, building and improvements, and all other property. Include depreciation on assets rented or leased to others by you under an operating lease agreement. Include depreciation on assets owned and used by your firm within leaseholds, and assets obtained through capital lease agreements. Exclude depreciation on intangible assets and assets leased to others by you under a capital lease agreement.	
226	Equipment rentals – with drivers – Amounts payable to others for the use of revenue vehicles where vehicle and driver are under control of carrier. Include monies paid to 1099 independent contractors. Exclude wages paid to W-2 drivers which are reported separately.	
227	Equipment rentals - without drivers - Amounts payable to others for the use of revenue vehicles where vehicle is under control of carrier, include compensation for use of owner operator vehicles when driver services are paid separately.	
228	Equipment rentals – agents (HHG Only) – Amounts payable to agents for moving and transportation costs related to household goods operations. Exclude commission agent fees, which are reported separately.	
229	Purchased transportation – Cost of purchased transportation when the hauling carrier retains control of the vehicle and driver. Include payments for the transportation of individual shipments and partial loads in the vehicles of another carrier (interlining), and payments to railroads, water carriers, airline, and others for the transportation of your company's loaded or empty motor vehicles and containers. Include payments for the delivery of small shipments by percel, courier, or expectited services. Exclude 1099 independent contractor compensation which is reported separately.	
230	Communications and utilities - Cost of communications services plus taxes (long distance communications, fax services, telephone equipment, etc.)	
231	Other operating expenses - Include building rents and office equipment rents, gain (loss) on disposal of operating assets, etc. Exclude interest on loans, sales taxes, and other taxes collected directly from customers and paid directly to a taxing authority.	
232	Total miscellaneous expenses - Sum of lines 223 through 231 →	
233	TOTAL OPERATING EXPENSES Sum of lines 212, 218, 222, and 232	

FORM (C.E.H) Page 5

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let l	ncome (Loss) Calculation	Amount for 2001
234	Net operating income (loss) – Line 205 minus 233	
235	Non-operating revenue – Revenue from non-carrier operations. Include revenue from the lease of a distinct operating unit and household goods packing and warehousing revenue. Include gains on sale, trade in, retiring of equipment, Include interest and dividend income.	
236	Non-operating expenses – Expenses from non-carrier operations. Include household goods packing and warehousing expenses. Include losses on sale, trade in, retiring of equipment.	
237	Interest expenses – Interest and amortization of debt discount expense and premium.	
238	Ordinary income (loss) before taxes – Line 234 plus (lines 235 minus 236 minus 237)	
239	Total provision for income taxes – Accruals for Federal, state, or other income taxes applicable to ordinary income.	
240	Ordinary income (loss) after taxes - Line 238 minus 239	
241	Extraordinary items, effect of accounting changes, and other items – include items that are unusual in nature and infrequent in occurrence.	·
242	NET INCOME (LOSS) Line 240 minus 241	

Schedule 300 — Operating Statistics

Operating Statistics (all carriers) -

Report statistics for carrier's owned and leased power units, equipment rentals with and without drivers, equipment rentals – agents, and purchased transportation. Include statistics from common and contract carriage and your portion of interline shipments. Exclude statistics from local, compensated intercorporate, and private

Miles - intercity - Report total miles operated, both loaded and empty, in

Miles: rail, water, and air Tons - intercity - Use estimates ₹

Total shipment carried - intercity

Revenue - intercity (including HHG)

This line will equal line 201 plus the intercity portion of line 203.

Miles: highway

necessary.

intercity service. This line should equal the sum of lines 302 and 303.

301

302

303

304

305

306

307

General F	reight Only	Total
(LTL) up to 10,000 lbs.	(TL) 10,000 lbs. and over (b)	Total (c)
2		

*Ton-miles - intercity

Method 2 – Compute the average length of havi (total miles/total shipments) for your operations. Then multiply this average havi by the total number of actual tons trensported in intercity service. (Multiplying the total rons of all movements by the total miles of all movements produces an erroreous result and should not be used.)

Page 6 FORM M G-25-90

^{*}How to calculate ton-miles: Method 1 – Multiply the distance of each movement by the impight in tons to get ton-miles for individual shipments to get ton-miles.

MOTOR CARRIER NO.

Operating Statistics (household goods carriers only)		Revenue (intercity common & contract carriage)	Tons (actual weight)	Number of shipments
308	Personal effects and property used or to be used in a dwelling			
309	Furniture, fixtures, equipment, and the property of stores, offices, etc.			
310	Articles of an unusual nature or value lobjects of art. etc.)			
311	Total			

Schedule 400 — Revenue Equipment

- West Constant		Number of	Units acquired during the year		Number of units	Number
leased o	all operating equipment owned or under a capital lease. Exclude rented s. Include vehicles used in terminals, incefacilities, intercity highway, & storage.	units at start of year (a)	Number (b)	Cost (c)	retired/ disposed of during the year (d)	of units at end of year (e)
401	Straight trucks – owned					3.5
402	Straight trucks – leased					
403	Truck-tractors – owned					
404	Truck-tractors leased					
405	Trailers and semi-trailers – owned					
406	Trailers and semi-trailers – leased					
407	Other revenue equipment					
408	Total revenue equipment					

		MOTOR	CARRIER NO.
edule 500 — Employment	Information		
ge: (number at begivning of year + number at compensation: include all wages; salaries, and s in lines 206 through 209.	end of the year) divided by 2, miscellaneous paid time off.	Exclude fringe benefits. Sho	
	Average number of employees	Total compensation	Hours earned or mile operated
Drivers and Helners - hourly basis	dia dia		Hou
Drivers and Helpers – mileage basis			230
Drivers and Helpers – other basis – Drivers and Helpers not reported above.			Mile
Cargo handlers		2	Hou
Officers, supervisors, administrative, and clerical			
Other labor - Average number of other employees (include vehicle repair, etc.)			
Total employment -			
	DL license.		Number at close of 2001
Non-CDL drivers – Indicate the number of	non-CDL drivers on payroll.		
Total drivers - Sum of lines 508 and 509	-		
and that the items herein reported on the b	esis of my knowledge are Signature	Date	202) 366-4383
	a W-2 employees. Exclude 1099 independent the (number at begivning of year + number at temperastion: Include all wages, salaries, and is in lines 206 through 209. earned/indes operated: Estimate the total hou Drivers and Helpers - mileage basis Drivers and Helpers - other basis - Drivers and Helpers not reported above. Cargo handlers Officers, supervisors, administrative, and clerical Other labor - Average number of other employees (include vehicle repair, etc.) Total employment - Sum of lines 501 through 506	compensation: finclude all wages, salaries, and miscerlameous paid time off. in lines 205 through 209, earned/miles operated: Estimate the total hours/miles included in total complex of employees (a) Drivers and Helpers – hourly basis Drivers and Helpers – mileage basis Drivers and Helpers – other basis – Drivers and Helpers not reported above. Cargo handlers Officers, supervisors, administrative, and clerical Other labor – Average number of other employees (include vehicle repair, etc.) Total employment + Sum of lines 501 through 506 — > CDL drivers – All drivers that hold a valid CDL license. Non-CDL drivers – Indicate the number of non-CDL drivers on payroll. Total drivers – Sum of lines 508 and 509 Priffication – I hereby certify that this report was prepared by me of the time the items herein reported on the basis of my knowledge are me. Signature	edule 500 — Employment Information a W-2 employees. Exclude 1099 independent contractors per (number at beginning of year + number at end of the year) divided by 2, or use an average Full Time compensation: include all wages, salaries, and miscerlaneous paid time off. Exclude fringe benefits. Sho served frinces operated: Estimate the total hours/miles included in total compensation. Average number of employees Drivers and Helpers – hourly basis Drivers and Helpers – mileage basis Drivers and Helpers – other basis Drivers and Helpers not reported above. Cargo handlers Officers, supervisors, administrative, and clerical Other labor – Average number of other employees include vehicle repair, etc.) Total employment – Sum of lines 501 through 506 Total drivers – All drivers that hold a valid CDL license. Non-CDL drivers – Indicate the number of non-CDL drivers on payroli. Total drivers – Sum of lines 508 and 509 **Tiffication – I hereby certify that this report was prepared by me or under my supervision, the other the items herein reported on the basis of my knowledge are correctly shown. The Date Date Date

Page B FORM M (3-25-90)

Motor Carrier Annual Report Form M Instructions

A completed <u>Annual Report Form M</u> is required of all for-hire Class 1 and Class 2 motor carriers of property or household goods that have revenues for three consecutive years exceeding \$3 million dollars (adjusted over base year 1994 by revenue deflators). The governing regulations are in 49 CFR 1420. The data collected is used by carriers, shippers, federal agencies, and industry analysts to measure the economic health and operating characteristics of the motor carrier industry.

Motor Carrier Number (or MC number) the docket number assigned by the former Interstate Commerce Commission, in the granting of operating authority to the carrier. Operating authority provided a defined listing of the commodities allowed and the geographic territory within which carriers were allowed to operate.

U.S. DOT Number The number assigned by the U.S. Department of Transportation Federal Motor Carrier Safety Administration (formerly an office of Federal Highway Administration), upon verification that carrier has acquired proper bodily injury, property damage liability, and cargo liability insurance, in compliance with the governing statutes.

Base State The state in which a carrier is registered for fuel tax reporting purposes, also known as the Single State Registration System (SSRS) state. If not part of the SSRS, then the state where the company is headquartered or does the majority of their business.

Base State Registration Number The number assigned to the carrier for fuel tax reporting purposes by the base state, or the Singes State Registration System number.

Reporting carrier and affiliate(s) All motor carrier data captured in the Annual Report can be reported on a consolidated basis, consisting of the data of the parent company and all related operating affiliates. The parent or reporting carrier is defined as the highest ranking carrier in the consolidated group. Affiliate motor carriers which maintain their own accounting systems, may file independent reports apart from the parent company. The purpose of the consolidated financial statement is to capture the financial and operating data for the parent and affiliates as if the group were a single company. Companies, which can be included, are those which comprise an integral part of the respondent carrier's operations and whose purpose is to provide transportation service or is supportive to such activity. Affiliates, which comprise integral parts of the carriers operation, are defined as:

- a. any carrier or non-carrier holding company, which is exclusively engaged in providing motor carrier transportation service and controls, through majority stock ownership, one or more carriers.
- any carrier subsidiary which is majority owned and controlled by its carrier parent and whose purpose and operations are supportive to the transportation operations of its parent.
- c. any carrier affiliate under common control with the respondent carrier and whose express purpose and operations are supportive to the transportation operations of the respondent carrier.

Not to be included in the report are non-trucking related affiliates such as banks, insurance companies, etc., or affiliated motor carriers, which are subject to regulatory control in another country.

Revenue Commodity Group Identify the type of operation by the category, which comprises the majority of company revenues. Select one of the following three categories:

- 1. General Freight Miscellaneous commodities generally not requiring special handling or revenue equipment.
- 2. Household Goods
- 3. Specialty Freight freight requiring special handling and/or revenue equipment.

NOTE: If the **General Freight** carrier group is selected, then choose one of the four given categories (Less Truckload, Truckload, Parcel or Container). If **Specialty Freight** carrier group is chosen, choose up to "3" sub-categories that define the majority of your operation.

GENERAL INSTRUCTIONS FOR COMPLETING FORM M

Use Generally Accepted Accounting Principles (GAAP). Report dollar values in whole dollars. Totals for amounts reported supporting schedules must be in agreement with related primary accounts. Respond to each line. Use "0" or "none" or "not applicable" as appropriate. Explain, with footnotes, any unusual line, such as large differences between figures reported in the current report and those for the proceeding report. **Indicate negative numbers using parentheses.**

Schedule 100: BALANCE SHEET

State balances at close (column a) and beginning (column b) of reporting year. Total Assets should be equal to Total Liabilities and Equity

Current Assets (Subject to settlement within 1 year or upon demand)

Line 101: Cash and equivalents Available on demand by company (cash and working funds, special deposits, temporary cash investments, etc.)

Line 102: Accounts receivable Accounts owed to the business by customers or affiliated companies who have bought "on credit." Include all accounts receivable regardless of source. Exclude long-term accounts receivable of one year or more.

Line 103: Notes receivable Money owed by customers or affiliated companies who have signed a written promise to pay within one year. Include all notes receivable regardless of source.

Line 104: Other current assets Include all assets not considered long-term which were not included in lines 101—103 (materials and supplies, prepayments, deferred charges, etc.).

Line 105: Total current assets The sum of Lines 101 through 104.

Long-term Assets (Assets not readily convertible to cash within one year)

Line 106: Net carrier operating property Depreciated book value of all tangible operating property (revenue and other operating equipment, land, buildings, garage, furniture and office equipment, and other carrier-owned operating property used by others in motor carrier operations).

Line 107: Other long-term assets Depreciated book value of all non-operating property, long-term notes and accounts receivables, receivables from affiliates, deferred income tax debits, and other deferred debits. Include intangible assets.

Line 108: Total long-term assets The sum of lines 106 and 107.

Line 109: TOTAL ASSETS The sum of lines 105 and 108.

Current Liabilities (Payables, accrued interest, accrued taxes, due within one year)

Line 110: Accounts payable Accounts payable within one year. Accounts owed to others for goods and services bought on credit. Include interline payables, employee withholding, COD's & other.

Line 111: Notes payable Promissory notes payable within one year. Include payables to affiliated companies and matured obligations.

Line 112: Taxes payable Taxes payable within one year (accrued taxes, deferred income tax credits).

Line 113: Current portion of long-term debt Long-term debt that is due within one year (bonds, equipment obligations, lease obligations, etc.).

Line 114: Other current liabilities All other liabilities due within one year that are not included in lines 110 through 113. Include salaries and wages payable, accrued bonuses, vacation pay, etc.

Line 115: Total current liabilities The sum of lines 110 through 114.

Long-term Liabilities (Debts and payables due in more than one year)

Line 116: Long-term debt All debt and advances payable due after one year. All types of bonds, mortgages, notes, advances, etc. outstanding with more than one year of payments remaining.

Line 117: Other long-term liabilities Deferred tax credits and any other deferred credits or liabilities of more than one year in duration.

Line 118: Total long-term liabilities Sum of lines 116 and 117.

Line 119: TOTAL LIABILITIES Sum of lines 115 and 118.

Owners' Equity or Capital Owner's share of a firm's assets; amount remaining when liabilities are subtracted from assets

Line 120: Retained earnings (if corporation) That part of net profit that is kept for use in the business instead of distributed to the owners.

Line 121: Equity and other capital (if corporation) Include common and preferred capital stock plus additional paid-in capital. Subtract Treasury stock.

Line 122: Proprietary or partnership capital (if not a corporation) Investments of a sole proprietor or partners in an unincorporated entity.

Line 123: Total owners' equity or capital Sum of lines 120 through 122.

Line 124: TOTAL LIABILITIES AND EQUITY Sum of lines 119 and 123.

Schedule 200: INCOME STATEMENT

Operating Revenues include all revenues from carrier's operations

Line 201: Freight operating revenue (intercity) Revenue from the transportation of property by motor vehicles. Include revenue from common and contract carriage, and revenue from your portion of interline shipments. Exclude revenue from household goods, compensated inter-corporate hauling, and private carriage.

Line 202: Freight operating revenue (local) Revenue from local freight carriage. Exclude revenue from household goods operations.

Line 203: Household goods carrier operating revenue Revenue from intercity and local common and contract carriage of household goods. Exclude revenue from non-carrier activities such as packing and warehousing.

Line 204: Other operating revenue Operating revenue not included in lines 201 through 203. Include revenue from furnishing vehicles with drivers to other common or contract carriers under lease or similar arrangement. Include revenue received from the lease of operating rights. Include compensated inter-corporate hauling and private carriage. Include commissions for brokerage services, commissions for making payroll deductions, operations of lunchrooms, restaurants, etc.

Line 205: Total operating revenue Sum of lines 201 through 204.

Wages and Salaries Include gross earnings paid to employees prior to such deductions as employee Social Security contributions, withholding taxes, group insurance premiums, union dues, savings bonds, etc. Include all miscellaneous paid time off.

Line 206: Driver and helper wages (W-2 employees) Exclude 1099 owner-operator driver compensation, which are included in equipment rentals with drivers on line 226.

Line 207: Cargo handler wages

Line 208: Officer, supervisor, administrative, and clerical wages and salaries.

Line 209: Other wages and salaries Include vehicle repair and service wages.

Line 210: Fringe benefits Include all fringe benefits, whether required by law or not. Include payroll taxes, workman's compensation, group insurance, pension & retirement plans, health, welfare and pension, and other fringes.

Line 211: Commission agent fees (HHG only) Booking commissions paid to agents.

Line 212: Total wages, salaries, and fringe benefits Sum of lines 206 through 211.

Operating Supplies

Line 213: Fuel, oil and lubricants Include cost of gas, propane, diesel, motor oil, grease, lubricants and coolants used by revenue vehicles, terminal vehicles, and maintenance vehicles. Exclude taxes for fuel, which are included in fuel taxes on line 223.

Line 214: Outside maintenance Maintenance performed by outside vendors. Include total amount paid on invoice with taxes.

Line 215: Vehicle parts Cost of supplies and parts used to repair vehicles. Exclude tires and tubes, which are included in line 216.

Line 216: Tires and tubes Cost of tires and tubes, retread charges and taxes.

Line 217: Other operating supplies Other operating supplies and expenses used in the operations of vehicles, terminals, and shops.

Line 218: Total operating supplies Sum of lines 213 through 217.

Insurance Expenses

Line 219: Cargo loss and damage premiums and claims paid Net cost of commercial insurance to protect the carrier against liability for claims resulting from loss or damage to or delay of property being moved or stored by carrier. Include claims paid.

Line 220: Liability and property damage premiums and claims paid Cost of commercial insurance to protect carrier from liability due to deaths or injuries to non-employees and damage to other property caused by carrier's equipment. Include claims paid.

Line 221: Other insurance expenses Commercial insurance for fire, theft, floods, etc. Include insurance for buildings, offices, structures, machinery, etc. Exclude any insurance cost included in fringe benefits (line 210), such as worker's compensation.

Line 222: Total insurance expenses Sum of lines 219 through 221.

Miscellaneous Expenses

- Line 223: Fuel taxes Federal and state taxes on gas, diesel, and oil consumed by revenue vehicles and terminal and maintenance activities.
- Line 224: Operating taxes and licenses (except fuel taxes) Include Federal, state, and local operating taxes, license and registration fees, tolls, other vehicle use taxes, and real estate and personal property taxes. Exclude income, payroll, sales, and other taxes collected from customers.
- **Line 225: Depreciation and amortization charges** Depreciation and amortization expenses of revenue equipment, building and improvements, and all other property. Include depreciation on assets rented or leased to others by you under an operating lease agreement. Include depreciation on assets owned and used by your firm within leaseholds, and assets obtained through capital lease agreements. Exclude depreciation on intangible assets, and assets leased to others by you under a capital lease agreement.
- **Line 226: Equipment rentals (with drivers)** Amounts payable to others for the use of revenue vehicles where vehicle and driver are under control of carrier. Include monies paid to 1099 independent contractors. Exclude wages paid to W-2 drivers reported on line 206.
- **Line 227: Equipment rentals (without drivers)** Amounts payable to others for the use of revenue vehicles where vehicle is under control of carrier. Include compensation for use of owner operator vehicles when driver services are paid separately.
- **Line 228: Equipment rentals (agents** *HHG Only*) Amounts payable to agents for moving and transportation costs related to household goods operations. Exclude commission agent fees, which are reported separately in line 211.
- Line 229: Purchased transportation Cost of purchased transportation when the hauling carrier retains control of the vehicle and driver. Include payments for the transportation of individual shipments and partial loads in the vehicles of another carrier (interlining), and payments to railroads, water carriers, airlines, and others for the transportation of your company's loaded or empty motor vehicles and containers. Include payments for the delivery of small shipments by parcel, courier, or expedited services. Exclude 1099 independent contractor compensation, which is reported separately.
- **Line 230: Communications and utilities** Cost of communications services, plus taxes (long distance communications, fax services, telephone equipment, etc.).
- **Line 231: Other operating expenses** Include building rents and office equipment rents, gain (loss) on disposal of operating assets, etc. Exclude interest on loans, sales taxes, and other taxes collected directly from customers and paid directly to a taxing authority.
- **Line 232: Total miscellaneous expenses** Sum of lines 223 through 231.
- Line 233: TOTAL OPERATING EXPENSES Sum of lines 212, 218, 222, and 232.

Net Income (Loss) Calculation

- NOTE: A frequent source of error in the preparation of the Annual Report involves the Net Income or Loss calculations in lines 234 through 242. Ordinary Income or Loss before taxes (line 238), OrdinaryIncome or Loss after taxes (line 240), and Net Income or Loss (line 242) are calculated by the addition of line 235, and the subtraction of lines 236, 237, 239 and 241. The values entered in lines 236, 237, 239 and 241 should be stated on the form as positive numbers, unless the effect of these accounts is to increase netincome (or reduce net loss), in which case they should be stated as negative (or bracketed) numbers.
- **Line 234: Net operating income (loss)** line 205 minus line 233.
- **Line 235: Non-operating revenue** Revenue from non-carrier operations. Include revenue from the lease of a distinctoperating unit and household goods packing and warehousing revenue. Include gains on sale, trade in, and/or retiring ofequipment. Include interest and dividend income.
- **Line 236: Non-operating expenses** Expenses from non-carrier operations. Include household gods packing and warehousing expenses. Include losses on sale, trade in and/or retiring of equipment.
- Line 237: Interest expenses Interest and amortization of debt discount expense and premium.
- Line 238: Ordinary income (loss) before taxes Line 234 (plus line 235 minus line 236 minus line 237).
- **Line 239: Total provision for income taxes** Accruals for Federal, state or other income taxes applicable to ordinary income.
- Line 240: Ordinary income (loss) after taxes Line 238 minus line 239.
- Line 241: Extraordinary items, effect of accounting changes, and other items

 Include items that are unusual in nature and infrequent in occurrence.
- Line 242: NET INCOME (LOSS) Line 240 minus line 241.

Schedule 300: OPERATING STATISTICS

Report statistics for carrier's owned and leased power units, equipment rentals with and without drivers, equipment rentals agents, and purchased transportation (owner-operators). Include statistics from common and contract carriage and your portion of interline shipments. Exclude statistics from local, compensated intercorporate, and private carriage. Additional revenue, weight, and shipment data, for household goods carriers only, are to be reported in lines 308 through 311.

NOTE: General Freight carriers are required to provide LTL and TL breakdowns in columns A and B. All carriers are required to provide operating statistics in column C for lines 301 through 307.

Line 301: Miles (intercity) Report total miles operated, both loaded and empty, in intercity service. Line 301 should equal the sum of lines 302 and 303.

Line 302: Miles (highway) Report total miles operated in highway service.

Line 303: Miles (rail, water, and air) Report total miles operated in intermodal service (via rail, water, air, and other).

Line 304: Tons (intercity)Total revenue tons carried in intercity service. Include all tons which generated revenue included in "operating revenue —intercity." Include tons carried by carrier's owned and leased power units, equipment rentals with or without drivers, equipment rentals agents, and purchased transportation (other motor carriers, rail, water, air). Use estimates if necessary.

Line 305: Total freight bills (shipments and/or loads) (intercity) The actual number of freight bills or bills of lading carried in intercity service. Include all shipments which generated revenue included in "operating revenue—intercity." Include shipments carried by carrier's owned and leased power units, equipment rentals with or without drivers, equipment rentals agents, and purchased transportation (other motor carriers, rail, water, air). Use estimates if necessary.

Line 306: Revenue (intercity *including HHG)* Revenue from the transportation of property from common and contract carriage. Include revenue from your portion of interline shipments. Line 306 will equal line 201, plus the intercity portion of line 203.

Line 307: Ton-miles (Intercity) Total ton-miles of intercity revenue freight carried by owned and leased vehicles, other motor carrier service, rail, water, air, and other methods. Ton-miles can be calculated by multiplying the distance of each movement by the weight in tons to get ton-miles for individual shipments. Add all ton-miles for individual shipments to get total ton-miles. If actual individual shipment data is not available, then ton-miles can be calculated by computing the average length of haul (total miles/total shipments) and then multiplying the average haul by the total number of actual tons transported in intercity service. Do not multiply the total tons of all movements by the total miles of all movements.

Line 308: Personal effects and property used or to be used in a dwelling.

Line 309: Furniture, fixtures, equipment, and the property of stores, offices, etc.

Line 310: Articles of an unusual nature or value (such as objects of art).

Line 311: TOTAL Sum of lines 308a–310(a); 308(b)–310(b); and 308(c)–310(c)

Schedule 400: REVENUE EQUIPMENT

Include data for all operating equipment owned or leased under a capital lease. Exclude rented vehicles. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. For all categories provide the numbers of units at start of year, acquired during the year (including cost), retired or disposed during the year, and on-hand at the end of year.

NOTE: Column E (number of units at end of year) should always equal the sum of columns A plus B, minus column D.

Line 401: Straight trucks (owned) Total number of straight trucks owned by carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude leased or rented vehicles.

Line 402: Straight trucks (leased) Total number of straight trucks leased with or without drivers. Include vehicles that remain under control of carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude rented vehicles.

Line 403: Truck-tractors (owned) Total number of truck-tractors owned by carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude leased or rented vehicles.

Line 404: Truck-tractors (leased) Total number of truck-tractors leased with or without drivers. Include vehicles that remain under control of carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude rented vehicles.

Line 405: Trailers and semi-trailers (owned) Total number of trailers owned by carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude leased or rented vehicles

Line 406: Trailers and semi-trailers (leased) Total number of trailers leased by carrier. Include vehicles that remain under control of carrier. Include vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude rented vehicles.

Line 407: Other revenue equipment Other equipment used to generate revenue for carrier operations. Include owned or leased vehicles used in terminals, maintenance facilities, intercity highway, and storage. Exclude rented vehicles.

Line 408: TOTAL REVENUE EQUIPMENT Sum of lines 401 (a) thru 407 (a); 401 (b) thru 407 (b); 401 (c) thru 407 (c), 401 (d) thru 407 (d), and 401 (e) thru 407 (e).

Schedule 500: EMPLOYMENT INFORMATION

Include W-2 employees. Exclude 1099 independent contractors. Lines 501 through 507 - report the average number of employees, and the total compensation amount, including wages, salaries, and miscellaneous paid time off. Exclude fringe benefits.

NOTE: Total compensation (column B) should always equal lines 206 through 209.

Line 501: Drivers and Helpers hourly basis

Line 502: Drivers and Helpers mileage basis

Line 503: Drivers and Helpers Other basis not included in line 501 or 502

Line 504: Cargo handlers

Line 505: Officers, supervisors, administrative and clerical

Line 506: Other labor Include vehicle repair & service employees

Line 507: TOTAL EMPLOYMENT Sum of lines 501 through 506

Drivers:

Line 508: CDL drivers Total drivers that held a valid CDL license at close of year

Line 509: Non-CDL drivers Total drivers that did not hold a valid CDL license at close of year

Line 510: TOTAL DRIVERS Sum of lines 508 and 509.

Certification Should contain the name, signature, and title of person responsible for the completion of the form, and date. Retain a copy for your records, and return the original certified Form M to:

U.S. Department of Transportation Bureau of Transportation Statistics Office of Motor Carrier Information c/o Vistronix, Inc. 1970 Chain Bridge Road, Suite 1200 McLean, VA 22102



U.S. Department of Transportation Bureau of Transportation Statistics Class I — Motor Carriers of **Property and Household Goods** 2002 QUARTER - Mark (X) ONE **Quarterly Report** 2 **IDENTIFICATION** MOTOR CARRIER NO U.S. DOT NO Name of Company Trade or Doing Business As: Street Address City State ZIP Code Telephone No. (Include Area code) CONTACT (for purposes of this report) Contact name Title Telephone No. (Include Area code) MAILING ADDRESS (if different from above) Mailing Address City State ZIP Code **AFFILIATED** MC number U.S. DOT number COMPANIES: Name (if any) (if any) Parent Affiliates

— GENERAL INSTRUCTIONS — ∉ Use Generally Accepted Accounting Principles (GAAP) ∉ Explain any unusual items, such as large differences between figures reported in the current report and those for the preceding report. ∉ Report dollar values in whole dollars. ∉ Respond to each item. Use "0," "none," or "not applicable" as appropriate. ∉ Use parentheses to indicate negative numbers. Operating Revenues \$ 2. Household goods carrier operating revenue \$ \$ **3.** Other operating revenue **4. Total Operating Revenue** (Sum of lines 1 through 3) . . . \$ Operating Expenses \$ \$ **6.** Household goods carrier operating expenses \$ **7. Total Operating Expenses** (Sum of lines 5 and 6)..... Net Income (Loss) Calculation \$ 8. Net Operating Income (Loss) (Line 4 minus line 7) . . . \$ \$ 10. Interest expenses - show as a positive number 11. Ordinary income (loss) before taxes \$ (Sum of lines 8 and 9 minus line 10) . . **12.** Total provision for income taxes, extraordinary items, \$ effect of accounting changes, and other items \$ **13. Net Income (Loss)** (Line 11 minus line 12) Operating Statistics (all carriers) **16.** Tons – intercity 17. Total freight bills (shipments and/or loads) – intercity . . . Certification – I hereby certify that this report was prepared by me or under my supervision, that I have examined it, and that the items herein reported on the basis of my knowledge are correctly shown. Name Signature Title Date **BUREAU OF TRANSPORTATION STATISTICS** U.S. DEPARTMENT OF TRANSPORTATION OFFICE OF MOTOR CARRIER INFORMATION Phone: (202) 366-4383 Return the (703) 749-8480 Fax: c/o VISTRONIX, INC. completed Email: mcs@bts.gov 1970 CHAIN BRIDGE ROAD SUITE 1200 form to:

Web site: www.bts.gov/mcs

FORM M-1 (3-25-99)

MCLEAN, VA 22102

MP-1

Quarterly and annual report to the Bureau of transportation statistics

Quarterly and Annual Report Form Motor Carriers of Passengers

Approved by OMB **2139-0003** Expires: **02/28/2003**

2001

Carrier name and address		MC Number:				
		1. 2001 Period covered (check on				one):
		_ 1	2	3	4	A
		_ 0	0	0	0	0
		2. Type of o	•	nues (check o	ne):
			Charter			;
3.	If respondent is a consolidated gro consolidation.	up, list and describe all en	tities m	aking ι	ip the	
4.	If a merger, consolidation, or chand during the year, please describe.	ge in the company or cons	solidate	d group	occur	red
Ins	structions - please see the following pag	ge for instructions and footnotes	on indiv	idual iter	ns.	
		Respondent on	ly	C	onsoli	dated
5.	Number of Passengers:					
	(a) Intercity regular route					
	(b) Charter or special					
	(c) Local or commuter	-				
	(d) Total passengers					

6. Revenue:	
(a) Intercity regular route	
(b) Charter or special	
(c) Local or suburban	
(d) Express and other revenue	
(e) Total operating revenue	
7. Total Operating Expenses	
8. Net Operating Income (Loss) ^{1,2}	
9. Other Income (Deductions) ¹	
10. Extraordinary Items, Net of Taxes ¹	
11. Total Provision for Income Taxes ¹	
12. Net Income (Loss) ^{1,3}	
13. Total Assets	
14. Total Liabilities	
15. Shareholders' Equity	
16. Operating Ratio ⁴	
Certification:	
	or under my supervision, that I have examined it, my knowledge and belief are correctly shown.
Your name (print or type)	Official title
Address	
City, State, Zip	Telephone No. (including area code)
Signature	Date